



FYLY YACHTING

Bareboat | Skippered | *GreenWave* | Deluxe Fleet

PRICE LIST 2025

MONOHULLS

Yacht type	Built	Pax	Cabins	Heads	01/01 - 26/04 25/10-30/12	26/04-24/05 04-25/10	24/05-21/06 13/09 - 04/10	21/06-02/08 23/08 - 13/09	02/08-23/08
• Dufour 530	2021- 24	12	5+1 4+1	3+1/4+1	3550	5250	6150	7200	8550
• Dufour 520 Grand Large	2019	10-12	5	3	3150	4550	5500	6550	7850
• Sun Odyssey 519	2019	12	5+1	3+1	3350	4650	5800	6850	8250
• Oceanis 51.1	2022	12	4/5+1	3+1	3250	4500	5600	6550	7950
• Hanse 510	2024	8	3+1	3+1	4150	5600	6550	7700	8900
• Sun Odyssey 490	2023	12	5+1	3+1	2970	4450	5500	6150	7500
• Dufour 470	2022-24	12	4+1	4+1	2600	3700	4850	5800	6850
• Oceanis 46.1	2020	10-12	5	3	2450	3500	4650	5500	6650
• Dufour 460 Grand Large	2020	10	4	4	2430	3500	4750	5400	6350
• Hanse 458	2021	8-10	3/4	2	2250	3300	4550	5300	6250
• Dufour 430 Grand Large	2020-24	10	4	2	2100	3250	4250	4950	5700
• Dufour 41	2024	8	3	3	2500	3000	3800	4400	5200
• Sun Odyssey 410	2022	8	3	2	2600	3100	4050	4400	5250
• Bavaria 37	2017	6	3	1	1500	2100	2500	2800	3100
• Dufour 390	2022	8	3	3	1900	2750	3500	3800	4350
• Sun Odyssey 349	2018	8	3	2	1650	2100	2550	2990	3450

** Yachts with mandatory skipper

We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

CATAMARANS

Yacht type	Built	Pax	Cabins	Heads	01/01 - 26/04 25/10-30/12	26/04-24/05 04-25/10	24/05-21/06 13/09 - 04/10	21/06-02/08 23/08 - 13/09	02/08-23/08
• Aura 51 FP**	2024-25	12	6+1	6+1	9900	12000	15800	19000	21300
• Lagoon 50	2019- 2020	10	6+2	4+1	5650	8350	10950	13800	15600
• Bali 4.8**	2025	12	5+1	5+1	6150	9350	11950	14100	16500
• Dufour 48**	2021-24	12	5+1	5+1	5200	7800	9650	12500	14500
• Tanna 47**	2024	8	4+1	4+1	5900	7800	9400	11900	13900
• Saona 47**	2018	12	5+1	4+1	4450	6400	8100	9850	11800
• Excess 14	2023	12	4+2	4+1	4700	6250	7800	9300	11300
• Lagoon 46	2020-21	12	4+2	4+1	4750	6850	8350	10200	12100
• Bali 4.6**	2024	12	5+2	4+1	5150	7500	9200	11300	13300
• Lagoon 450F	2019-20	12	4+1/4+2	4+1/4	4500	6600	8100	9300	11500

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CATAMARANS

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• Elba 45	2020-23	12	4+2	4+1	4800	6850	8350	9800	11900
• Bali 4.4	2023	10	4+1	4+1	4250	6100	7900	9300	11100
• Lagoon 43	2025	12	4+1	4+1	4650	6500	8300	10000	11900
• Astrea 42	2020-23	10	4+2	4+1	4250	5400	6850	8450	10500
• Lagoon 42	2018-21	10-12	4+2	4+2	3800	5050	6350	8100	10050
• Bali 4.2	2023	11	4+1	4+1	4100	5200	6550	8250	10350
• Bali 4.1	2020	12	4+1	4+1	3450	4950	6200	7700	9500
• Isla 40	2022	10	4+1	4+1	3750	5050	6350	7850	9350
• Bali catspace	2022	10	4	4	3350	4850	6100	7600	9050
• Lucia 40	2017	10	4	4	3100	4600	5800	6850	8550

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FYLY DELUXE FLEET

FYLY Yachting *Deluxe Fleet*

In an effort to best accommodate our clients ideal holiday, our Deluxe Fleet is an extension of our bareboat fleet offering additional amenities for your skippered charter throughout Greece.

Our Deluxe+ Fleet with permanent crew of 2 or 3 offers a carefree effortless experience through the Greek Islands. With Onboard Greek cuisine prepared personally for you and your guests along with itineraries custom designed by your Captain, what's not to love about our new Deluxe+ fleet.

Deluxe Yachts will be equipped with the following:

- Professional, Licensed Skipper (not included in the price)
- Guest Amenities: small shampoo, conditioner, body lotion, and bath/shower gel
- Full kitchen equipment
- Linen
- Bath and Beach Towels
- 2 x SUP
- 8 x Snorkeling Equipment (masks and flippers)
- Wi-Fi Internet (20GB per week, up to 10 guests)

Crew food and drinks to be included in the yacht provisioning at the charterer's expense

FYLY DELUXE FLEET

Yacht type	Yacht's name	Built	Pax	Cabins	No. of crew	01/01 - 26/04 25/10-30/12	26/04-24/05 04-25/10	24/05-21/06 13/09 - 04/10	21/06-02/08 23/08 - 13/09	02/08-23/08	Charter base
• Aura 51**	Penny Lane	2025	12	6+1	1	9900	12000	15800	19000	21300	Athens
• Aura 51**	Breezer	2024	12	6+1	1	9900	12000	15800	19000	21300	Mykonos
• Fountaine Pajot MY6**	EMY6	2022	8	3+1	1	7500	10600	12500	15100	17500	Athens
• Bali 4.8**	TBC	2025	12	5+1	1	6150	9350	11950	14100	16500	Paros
• Dufour Catamaran 48**	Blue Horizon	2020	12	5+1	1	5850	8950	10950	13200	14900	Preveza
• Tanna 47**	Helidoni	2024	8	4+1	1	5900	7800	9400	11900	13900	Volos / Ath

FYLY DELUXE +

Yacht type	Yacht's name	Built	Pax	Cabins	No. of crew	July August	June September	Rest of Months	Charter base
• Dufour Catamaran 48**	My Blue Heaven	2020	12	5+2	2	15800	14800	13700	Athens

Terms & Conditions 2025

Included

- VAT 12% of the charter fee (*Important note: V.A.T of 12% is included in the charter rate. Any changes in V.A.T laws will be paid extra by the charterer with the balance payment).
- Agent's commission 20% (calculated on net prices, having deducted the VAT)
- Dinghy with outboard engine
- Assistance from our staff 24 hours help line
- Yacht marine Insurance
- End cleaning

Not Included

- Food provisioning (*optional*)
- Fuel & Water consumption
- Outboard gasoline (except first fill)
- Mooring fees except for the first and last night in home port
- Service pack (first and last night mooring fees, cooking gas, first fill of outboard gasoline, linen, towels & blankets –one set/cabin/week, welcome starter pack)

Embarkation/disembarkation

- Embarkation time is at 5 p.m. and disembarkation time: 9 a.m. All yachts should be back at base the day before the end of the charter contract, latest at 6 p.m.). The amount of time required for check-in and check-out procedures is considered to be part of the charter period, and your actual presence is required.

Service Pack & Optional Extras

Optional extras / (upon request)

- Skipper fees, plus provisioning *On skippered charters we require a non refundable insurance fee of 350 euros **EUR 210.00 /Day**
- Hostess fees, plus provisioning **EUR 190.00/day**
- Cook fees, plus provisioning **EUR 230.00/day**
- Stand Up Paddle Board **EUR 150.00/week**
- Internet Wi-fi router 20 GB **EUR 100.00/week**
- Extra linen **EUR 10.00/person**
- fishing rod **EUR 150.00/week**
- Safety Net installed **EUR 250.00/charter**
- Pet on board **Extra cleaning fee**
- Crew change fees (applicable only at one of our bases): **EUR 200.00/charter**
- **Included:** Formalities (contract, crew list, etc.) and one day of mooring fees.
- **Not included:** Yacht cleaning and laundry.**

Service pack

Monohulls

up to 42ft.	EUR 250.00
43ft to 45ft	EUR 300.00
46ft to 49ft	EUR 350.00
50 feet & above	EUR 400.00

Catamarans

up to 45ft	EUR 250.00
46ft to 49ft	EUR 350.00
50 feet & above	EUR 400.00

Damage Waiver & Discounts

Damage waiver (mandatory)

Monohulls from 50' to 55'	EUR 50.00/day, plus a refundable security deposit of EUR 600.00
Monohulls from 37' to 49'	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohulls up to 36'	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 41'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42' and above	EUR 60,00/day plus a refundable security deposit of EUR 600,00

* Non refundable insurance is not applicable in regattas & races.

* Non refundable insurance is not applicable in Lagoon 50

* On skippered charters we require only a non refundable insurance of EUR 350,00 (no refundable deposit is required)

Discounts

- Early booking discount 10% (valid until 31/01/2025)
- Two weeks booking 5%
- Three weeks booking or more 10%
- Repeat client discount 5%
- Boat show discount 5%
- Maximum discount 20%



Recognitions & Industry Affiliations

