



FYLY YACHTING

Bareboat | Skippered | *GreenWave* | Deluxe Fleet

PRICE LIST 2025

MONOHULLS

Yacht Type	Built	Pax	Cabins	Heads	01/01 - 26/04	26/04-24/05	24/05-21/06	21/06-02/08	02/08-23/08
					25/10-30/12	04-25/10	13/09 - 04/10	23/08 - 13/09	
Dufour 530	2021- 24	12	5+1/4+1	3+1/4+1	3550	5250	6150	7200	8550
Dufour 520 Grand Large	2019	10-12	5	3	3150	4550	5500	6550	7850
Sun Odyssey 519	2019	12	5+1	3+1	3350	4650	5800	6850	8250
Oceanis 51.1	2022	12	4/5+1	3+1	3250	4500	5600	6550	7950
Hanse 510	2024	8	3+1	3+1	4150	5600	6550	7700	8900
Sun Odyssey 490	2023	12	5+1	3+1	2970	4450	5500	6150	7500
Dufour 470	2022-24	12	4+1	4+1	2600	3700	4850	5800	6850
Oceanis 46.1	2020	10-12	5	3	2450	3500	4650	5500	6650
Dufour 460 Grand Large	2020	10	4	4	2430	3500	4750	5400	6350
Hanse 458	2021	8-10	3/4	2	2250	3300	4550	5300	6250
Dufour 430 Grand Large	2020-24	10	4	2	2100	3250	4250	4950	5700
Dufour 41	2024	8	3	3	2500	3000	3800	4400	5200
Sun Odyssey 410	2022	8	3	2	2600	3100	4050	4400	5250
Bavaria 37	2017	6	3	1	1500	2100	2500	2800	3100
Dufour 390	2022	8	3	3	1900	2750	3500	3800	4350
Sun Odyssey 349	2018	8	3	2	1650	2100	2550	2990	3450

** Yachts with mandatory skipper



We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

CATAMARANS

Yacht Type	Built	Pax	Cabins	Heads	01/01-26/04	26/04-24/05	24/05-21/06	21/06-2/08	02/08-23/08
					25/10-30/12	04-25/10	13/09 - 04/10	23/08 - 13/09	
Lagoon 50	2019- 2020	12	6+2	4+1	5650	8350	10950	13800	15600
Bali 4.8**	2025	12	5+1	5+1	6150	9350	11950	14100	16500
Dufour 48**	2021-24	12	5+1	5+1	5200	7800	9650	12500	14500
Saona 47**	2018	12	5+1	4+1	4450	6400	8100	9850	11800
Excess 14	2023	12	4+2	4+1	4700	6250	7800	9300	11300
Lagoon 46	2020-21	12	4+2	4+1	4750	6850	8350	10200	12100
Bali 4.6**	2024	12	5+2	4+1	5150	7500	9200	11300	13300
Lagoon 450F	2019-20	10-12	4+1/4+2	4+1/4	4500	6600	8100	9300	11500
Elba 45	2020-23	12	4+2	4+1	4800	6850	8350	9800	11900
Bali 4.4	2023	10	4+1	4+1	4250	6100	7900	9300	11100
Lagoon 43	2025	12	4+1	4+1	4650	6500	8300	10000	11900
Astrea 42	2020-23	10	4+2	4+1	4250	5400	6850	8450	10500
Lagoon 42	2018-21	10-12	4+2	4+2	3800	5050	6350	8100	10050
Bali 4.2	2023	11	4+1	4+1	4100	5200	6550	8250	10350
Bali 4.1	2020	12	4+1	4+1	3450	4950	6200	7700	9500
Isla 40	2022	10	4+1	4+1	3750	5050	6350	7850	9350
Bali catspace	2022	10	4	4	3350	4850	6100	7600	9050
Lucia 40	2017	10	4	4	3100	4600	5800	6850	8550

FYLY DELUXE FLEET

FYLY Yachting *Deluxe Fleet*

In an effort to best accommodate our clients ideal holiday, our Deluxe Fleet is an extension of our bareboat fleet offering additional amenities for your skippered charter throughout Greece.

Our Deluxe+ Fleet with permanent crew of 2 or 3 offers a carefree effortless experience through the Greek Islands. With Onboard Greek cuisine prepared personally for you and your guests along with itineraries custom designed by your Captain, what's not to love about our new Deluxe+ fleet.

Deluxe Yachts will be equipped with the following:

- Professional, Licensed Skipper (not included in the price)
- Guest Amenities: small shampoo, conditioner, body lotion, and bath/shower gel
- Full kitchen equipment
- Linen
- Bath and Beach Towels
- 2 x SUP
- 8 x Snorkeling Equipment (masks and flippers)
- Wi-Fi Internet (20GB per week, up to 10 guests)

Crew food and drinks to be included in the yacht provisioning at the charterer's expense



FYLY DELUXE FLEET

Yacht Type	Yacht's name	Built	Pax	Cabins	No. of crew	01/01-26/04	26/04-24/05	24/05-21/06	21/06-02/08	02/08-23/08	Charter Base
						25/10-30/12	04/10-25/10	13/09 - 4/10	23/08 - 13/09		
Fountaine Pajot Aura 51	Penny Lane	2025	10	6+1	1	7200	9100	12600	15500	17600	Athens
Fountaine Pajot Aura 51	Breezer	2024	10	6+1	1	7200	9100	12600	15500	17600	Mykonos
Fountaine Pajot MY6	EMY6	2022	8	3+1	1	7500	10600	12500	15100	17500	Athens
Tanna 47	Helidoni	2024	10	4+1	1	6200	7900	9200	11300	11850	Volos
Dufour Catamaran 48	Blue Horizon	2020	12	5+1	1	5850	8950	10950	13200	14900	Preveza

* Crew fees are not included in the above prices



We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

FYLY DELUXE +

Yacht Type	Yacht's name	Built	Pax	Cabins	No. of crew	JULY	JUNE	REST OF MONTHS	Charter Base
						AUGUST	SEPTEMBER		
Dufour Catamaran 48	My Blue Heaven	2020	12	5+2	2	15800	14800	13700	Athens

* Crew fees are not included in the above prices

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Terms & Conditions 2025

<u>Included</u>	<u>Not Included</u>	<u>Embarkation/disembarkation</u>
VAT 12% of the charter fee (*Important note: V.A.T of 12% is included in the charter rate. Any changes in V.A.T laws will be paid extra by the charterer with the balance payment).	Food provisioning	<p>Embarkation time is at 5 p.m. and disembarkation time: 9 a.m. All yachts should be back at base the day before the end of the charter contract, latest at 6 p.m.). The amount of time required for check-in and check-out procedures is considered to be part of the charter period, and your actual presence is required.</p>
Agent's commission 20% (calculated on net prices, having deducted the VAT)	Fuel & Water consumption	
Use of the boat and equipment	Outboard gasoline (except first fill)	
Dinghy with outboard engine	Internet Wi-fi router 20 GB, /week up to 10 users, EURO 100/week	
Assistance from our staff 24 hours help line	Mooring fees except for the first and last night in home port	
Yacht marine Insurance	<p>Crew change fees (only in one of our bases). Included: Formalities (contract, crew list etc), 1 day mooring fees). Not included: Cleaning of the yacht and laundry.</p>	
End cleaning	Service pack (first and last night mooring fees, cooking gas, first fill of outboard gasoline, linen, towels & blankets – one set/cabin/week, welcome starter pack)	

Service Pack & Optional Extras

<u>Optional extras / (upon request)</u>	
Skipper fees, plus provisioning *On skippered charters we require a non refundable insurance of 350 euro	EUR 210/day
Hostess fees, plus provisioning	EUR 190,00/day
Cook fees, plus provisioning	EUR 230,00/day
Stand Up Paddle Board	EUR 150,00/week
Wifi router	EUR 100,00/week
Extra linen	EUR 10,00/person
Safety Net installed	EUR 250,00/charter
Pet on board	Extra cleaning fee
Crew change fees (only in one of our bases. Included: Formalities (contract, crew list etc), 1 day mooring fees). Not included: Cleaning of the yacht and laundry.	EUR 200,00/charter

<u>Service pack</u>			
Monohulls		Catamarans	
up to 42ft	EUR 250,00	up to 45ft	EUR 300,00
43ft to 45ft	EUR 300,00	from 46ft to 49ft	EUR 350,00
from 46ft to 49ft	EUR 350,00	50ft and above	EUR 400,00
50' and above	EUR 400,00		

Damage Waiver & Discounts

<u>Damage waiver (mandatory)</u>	
Monohulls from 50' to 55'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Monohulls from 37' to 49'	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohulls up to 36'	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 41'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42' and above	EUR 60,00/day plus a refundable security deposit of EUR 600,00
* Non refundable insurance is not applicable in regattas & races.	
* Non refundable insurance is not applicable in Lagoon 50	
* On skippered charters we require only a non refundable insurance of EUR 350,00 (no refundable deposit is required)	

<u>Discounts</u>	
Early booking discount	10% (valid until 31/01/2025)
Two weeks booking	5%
Three weeks booking or more	10%
Repeat client discount	5%
Boat show discount	5%
Maximum discount	20%



Recognitions & Industry Affiliations

