



## 2023 PRICE LIST

Bareboat / Skippered & Deluxe Fleet

# MONOHULLS



Yacht Type	Built	Pax	Cabins	Heads	Before 22/04	22/04-20/05	20/05-17/06	17/06-29/07	29/07-26/08
					After 21/10		16/09 - 21/10	26/08 - 16/09	
Hanse 588**	2019	10	4+1	4+1	6900	8300	9700	11900	12500
Dufour 530	2021	12	5+1/4+1	3+1/4+1	4200	5500	6500	7600	9000
Dufour Grand Large 520	2019	10-12	5	3	3500	4800	5800	6900	8300
Oceanis 51.1	2022	12	5+1	3+1	3800	5000	6200	7300	8800
Sun Odyssey 519	2019	12	5+1	3+1	3700	4900	6100	7200	8700
Sun Odyssey 490	2023	12	5+1	3+1	3300	4700	5800	6500	7900
Dufour 470	2022	12	4+1	4+1	2900	3900	5100	6100	7200
Oceanis 46.1	2020	10-12	5	3	2700	3700	4900	5800	7000
Dufour 460	2020	10	4	4	2700	3700	5000	5700	6700
Hanse 458	2021	8-10	3/4	2	2500	3500	4800	5600	6600
Oceanis 45	2013	10	4	2	2100	3300	4400	4900	5600
Dufour 430	2020	10	4	2	2300	3400	4500	5200	6000
Sun Odyssey 449	2017	10	4	2	2300	3400	4000	4600	5500
Sun Odyssey 440	2018	10	4	2	2450	3650	4600	5450	6200
Sun Odyssey 419	2017	8	3	2	2000	2700	3500	3900	4500
Dufour 390	2022	8	3	3	2100	2900	3700	4000	4600



We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

# CATAMARANS



Yacht Type	Built	Pax	Cabins	Heads	Before 22/04	22/04-20/05	20/05-17/06	17/06-29/07	29/07-26/08
					After 21/10		16/09 - 21/10	26/08 - 16/09	
Lagoon 50 **	2018	12	6+2	4+1	6300	8800	11500	14200	16000
Lagoon 50	2020	12	6+2	4+1	6300	8800	11500	14200	16000
Dufour 48**	2020	12	5+2	5+1	6100	8700	11000	13000	15500
Bali 4.6	2023	12	4+2	4+1	5700	7900	9600	11900	14000
Lagoon 46	2020-21	12	4+2	4+1	5300	7200	8800	10700	12700
Lagoon 450F	2018-20	10-12	4+1/4+2	4+1/4	5000	6900	8500	9800	12000
Fountaine Pajot Elba 45	2020-23	12	4+2	4+1	5300	7200	8800	10500	12500
Fountaine Pajot Astrea 42	2020-23	10	4+2	4+1	4700	5700	7200	8900	11000
Bali 4.2 open space	2023	11	4+1	4+1	4500	5500	6900	8700	10900
Lagoon 42	2018-21	10-12	4+2	4+2	4200	5300	6700	8500	10500
Bali 4.1	2020	12	4+1	4	3800	5200	6500	8100	10000
Fountaine Pajot Isla 40	2022	10	4+1	4+1	3700	5100	6400	8000	9500
Bali 40 catspace	2022	10	4	4	3700	5100	6400	8000	9500
Fountain Pajot Lucia 40	2017-18	10	4	4	3400	4800	6100	7200	9000
Lagoon 380	2015	10	4+1	2	2500	3500	4400	5000	6200
Leopard 434 (power)	2018	8	4	2	5900	7100	7700	9300	11000



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\*\* Yachts with mandatory skipper

## Terms & Conditions 2023

<\*> V.A.T. of 12% is included in the price – Prices are in EURO for weekly charters. All prices are subject to change without prior notice

<\*> Yachts with mandatory skipper



Included	Not Included
VAT at current rate (currently is 12% in Greece)	Food provisioning
Use of the boat and her equipment	Fuel & Water consumption
Dinghy with outboard engine	Outboard gasoline (except first fill)
Bed linen, towels & blankets, one set per cabin, per week	Service pack
Cooking gas	Internet Wi-fi router EURO 100/week
Marina fees (first and last night in the marina)	Mooring fees except for the first and last night in home port
Assistance from our staff 24hrs help line	Crew fees
Yacht marine Insurance	Personal expenses
End cleaning	

### Embarkation/disembarkation

Embarkation time is at 5 p.m. and disembarkation time: 9 a.m.

All yachts should be back at base the day before the end of the charter contract, latest at 6 p.m. ). The amount of time required for check-in and check-out procedures is considered to be part of the charter period, and your actual presence is required.

## Service pack

Monohulls		Catamarans	
up to 45'	EUR 250,00	up to 45ft	EUR 250,00
from 46' to 49'	EUR 300,00	from 46ft to 49ft	EUR 300,00
50' and above	EUR 350,00	50' and above	EUR 350,00

## Not included / optional extras

Skipper fees, plus provisioning <i>*On skippered charters we require a non refundable insurance of 350 euro plus a refundable security deposit of 600 euro/charter.</i>	EUR 190,00/day
Hostess fees, plus provisioning	EUR 180,00/day
Cook fees, plus provisioning	EUR 200,00/day
Stand Up Paddle Board	EUR 150,00/week
Wifi router	EUR 100,00/week
Extra linen	EUR 10,00/person
Safety Net installed	EUR 250,00/charter
Pet on board	Extra cleaning fee
Crew change fees (only in one of our bases. Included: Formalities (contract, crew list etc), 1 day mooring fees). Not included: Cleaning of the yacht and laundry.	EUR 200,00/charter

## Security deposit

A refundable security deposit is requested, at the commencement of the charter against the possibility of any loss, or accident, equipment, or third party, or late re-delivery of the boat. The amount is payable by credit card (Visa or Master) or cash and is refundable upon the completion of the charter.

\* In case of skippered charters a Non Refundable Insurance of EUR 350,00

## Non refundable insurance

Monohulls from 50' to 55'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Monohulls from 37' to 49'	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohulls up to 36'	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 40'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42' and above	EUR 60,00/day plus a refundable security deposit of EUR 600,00

\* Non refundable insurance is not applicable in regattas & races.

\* Non refundable insurance is not applicable in Lagoon 50

## Discounts

Early booking discount	10% (valid until 31/01/2023)
Two weeks booking	5%
Three weeks booking or more	10%
Repeat client discount	5%
Boat show discount	5%
<b>Maximum discount</b>	<b>20%</b>



# FYLY DELUXE FLEET

## **FYLY Yachting Deluxe Fleet**

In an effort to best accommodate our clients ideal holiday, our Deluxe Fleet is an extension of our bareboat fleet offering additional amenities for your skippered charter throughout Greece.

Our Deluxe+ Fleet with permanent crew of 2 or 3 offers a carefree effortless experience through the Greek Islands. With Onboard Greek cuisine prepared personally for you and your guests along with itineraries custom designed by your Captain, what's not to love about our new Deluxe+ fleet

### **Deluxe Yachts will be equipped with the following:**

- Professional, Licensed Skipper (not included in the price)
- Guest Amenities: small shampoo, conditioner, body lotion, and bath/shower gel
- Full kitchen equipment
- Linen
- Bath and Beach Towels
- 2 x SUP
- Inflatable Noodles
- 8 x Snorkeling Equipment (masks and flippers)
- Children's Swimming Aids
- Wi-Fi Internet (20GB per week, up to 10 guests)

\*Crew food and drinks to be included in the yacht provisioning at the charterer's expense\*



## DELUXE FLEET PRICE LIST

Yacht Type	Yacht's name	Built	Pax	Cabins	No. of crew	Before 22/04	22/04-20/05	20/05- 17/06	17/06- 29/07	29/07- 26/08	Charter Base
						After 21/10		16/09 - 21/10	26/08 - 16/09		
Dufour 48	Blue Horizon	2020	12	5+2	1	6500	9400	11500	13900	15500	Preveza
Lagoon 46	Seagal	2021	12	4+2	1	5800	7900	9650	11700	13900	Paros
Nautitech 46 fly	Exhibit A	2019	12	4+2	1	5050	7150	9000	10350	12650	Athens
Fountaine Pajot Power 44	Endless Beauty	2021	6	3+1	1	7300	10600	12650	15100	17600	Mykonos

## DELUXE+ FLEET PRICE LIST

Yacht Type	Yacht's name Name	Built	Pax	Cabins	No. of crew	July / August	June & September	All other months	Charter base
Aquila 54 (power)	Explorion	2023	10	4+2	3	29500	26500	21000	Athens
Dufour 48 (sailing)	My Blue Heaven	2020	12	5+2	2	14450	13800	11200	Athens



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