



2022 PRICE LIST

Bareboat & Skipped Fleet



MONOHULLS

Yacht Type	Built	Pax	Cabins	Heads	Before 23/04	23/04-21/05	21/05-18/06	18/06-30/07	30/07-20/08	Security Deposit
					After 22/10	01/10-22/10	17/09 - 01/10	20/08 - 17/09		
Hanse 588**	2019	10	4+1	4+1	6100	7200	8500	9900	11400	N/A
Dufour 530	2021	12	5+1/4+1	3+1/4+1	3100	4800	5800	6900	8200	3000
Dufour Grand Large 520	2019	10-12	5	3	2800	4300	5300	6200	7500	3000
Oceanis 51.1	2022	12	5+1	3+1	3200	4700	6200	6700	8100	3000
Sun Odyssey 519	2019	12	5+1	3+1	3000	4500	6000	6500	7600	3000
Hanse 508	2022	10	4+1	4+1	2500	4200	5600	6250	7500	3000
Oceanis 46.1	2020	10-12	5	3	2300	3500	4500	5300	6300	3000
Dufour 470	2022	12	4+1	4+1	2400	3600	4600	5400	6400	3000
Dufour 460	2020	10	4	4	2300	3500	4400	5200	6300	3000
Hanse 458	2021	8-10	3/4	2	2100	3200	4200	5000	6100	3000
Oceanis 45	2013	10	4	2	1800	3100	4000	4500	5000	3000
Dufour 430	2020	10	4	2	2100	3000	3900	4500	5100	2500
Sun Odyssey 449	2017	10	4	2	1800	2900	3600	4300	5000	2500
Oceanis 43	2011	10	4	2	1400	2300	3000	3500	3900	2500
Sun Odyssey 419	2017	8	3	2	1600	2600	3150	3600	4100	2500



We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

CATAMARANS



Yacht Type	Built	Pax	Cabins	Heads	Before 23/04	23/04-21/05	21/05-18/06	18/06-30/07	30/07-20/08	Security Deposit
					After 22/10	01/10-22/10	17/09 - 01/10	20/08 - 17/09		
Lagoon 50 **	2018	12	6+2	4+1	6000	8200	10500	13000	14500	N/A
Lagoon 50	2020	12	6+2	4+1	6000	8200	10500	13000	14500	5000
Bali 4.8**	2020	12	6+1	6+1	6000	7700	9800	11150	13200	N/A
Dufour 48**	2020	12	5+2	5+1	5700	7500	9000	11500	13000	N/A
Lagoon 46	2020-21	12	4+2	4+1	5000	6500	8000	9500	11500	3000
Nautitech 46 fly	2019	12	4+2	4	4400	6200	7800	9000	11000	3000
Lagoon 450F	2018-20	10-12	4+1/4+2	4+1/4	4300	6200	7500	8800	10200	3000
Fountaine Pajot 45	2020	12	4+2	4+1	5100	6600	8200	9700	11700	3000
Nautitech 441	2011	10	4	4	3800	4500	5800	7200	8500	3000
Fountaine Pajot Astrea 42	2020-22	10	4+2	4+1	4200	6000	7000	8500	10000	3000
Lagoon 42	2018-21	10-12	4+2	4+2	4000	5700	6700	8200	9700	3000
Bali 4.1	2020	12	4+2	4+4	3700	5000	6300	7600	9000	3000
Fountaine Pajot Isla 40	2022	10	4+1	4+1	3500	4900	6000	7000	8500	3000
Lagoon 400 S2	2014	12	4+2	4+1	3300	4500	5500	6500	7500	3000
Nautitech 40 open	2017	10	4+2	2	2500	4000	5000	6000	7000	3000
Fountain Pajot Lucia 40	2017-18	10	4	4	3300	4500	5500	6500	7500	3000
Lagoon 39	2015	10	4+2	4	2500	3400	4200	4900	6000	3000
Lagoon 380	2015	10	4+1	2	2350	3000	4000	4400	4900	3000



We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

Terms & Conditions 2022



<*> V.A.T. of 12% is included in the price – Prices are in EURO for weekly charters. All prices are subject to change without prior notice

<*> Yachts with mandatory skipper

Included	Not Included (optional extras)
VAT is currently 12% in Greece and it is included in the price	Food provisioning
Use of the boat and her equipment	Fuel
Dinghy with outboard engine	Outboard gasoline
Bed linen, towels & blankets, one set per cabin, per week	Water
Cooking gas	End cleaning
Marina fees (first and last night in the marina)	Internet Wi-fi router 20 GB, /week up to 10 users, EURO 90/week
Assistance from our staff 24hrs help line	Mooring fees except for the first and last night in home port
Yachts marine Insurance	Crew fees

Embarkation/disembarkation

Embarkation time is at 5 p.m. and disembarkation time: 9 a.m.
All yachts should be back at base the day before the end of the charter contract, latest at 6 p.m.

End cleaning

Monohulls		Catamarans	
up to 40'	EUR 180,00	up to 40ft	EUR 250,00
from 41' to 45	EUR 200,00	from 41ft to 45ft	EUR 280,00
from 46' to 49	EUR 230,00	from 46ft to 49ft	EUR 300,00
50' and above	EUR 270,00	50' and above	EUR 330,00

Not included / optional extras

Skipper fees, plus provisioning	EUR 190,00/day
Hostess fees, plus provisioning	EUR 180,00/day
Cook fees, plus provisioning	EUR 200,00/day
Stand Up Paddle Board	EUR 150,00/week
Wifi router (20GB/week, up to 10 users)	EUR 100,00/week
Extra linen	EUR 10,00/person
Safety Net installed	EUR 200,00
Pet on board	EUR 150,00/charter
Crew change fees	EUR 150,00/charter

Security deposit

A refundable security deposit is requested, at the commencement of the charter against the possibility of any loss, or accident, equipment, or third party, or late re-delivery of the boat. The amount is payable by credit card (Visa or Master) or cash and is refundable upon the completion of the charter.

* In case of skippered charters a Non Refundable Insurance of EUR 350,00 is mandatory.

Non refundable insurance

Monohulls from 50' to 55'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Monohulls from 37' to 49'	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohulls up to 36'	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 40'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42' and above	EUR 60,00/day plus a refundable security deposit of EUR 600,00

* Non refundable insurance is not applicable in regattas & races.

* Non refundable insurance is not applicable in Lagoon 50 & Bavaria 57

Discounts

Early booking discount	10% (valid until 31/01/2022)
Two weeks booking	5%
Three weeks booking or more	10%
Repeat client discount	5%
Boat show discount	5%
Maximum discount	20%



FYLY DELUXE SKIPPERED FLEET

Introducing the FYLY Yachting Deluxe Skippered Fleet

In an effort to best accommodate our clients ideal holiday, our Deluxe Skippered yachts are an extension of our bareboat fleet offering additional amenities for your skippered charter throughout Greece.

Deluxe Skippered Yachts will be equipped with the following:

- Professional, Licensed Skipper (not included in the price)
- Guest Amenities: small shampoo, conditioner, body lotion, and bath/shower gel
- Full kitchen equipment
- Linen
- Bath and Beach Towels
- 2 x SUP
- Inflatable Noodles
- 8 x Snorkeling Equipment (masks and flippers)
- Children's Swimming Aids
- Wi-Fi Internet (20GB per week, up to 10 guests)

Optional extras:

- Hostess: EUR 180,00/day
- Cook: EUR 200,00/day
- Deckhand: EUR 150,00/day
- Safety Net (installed) EUR 200,00/day

Crew food and drinks to be included in the yacht provisioning at the charterer's expense

*Our Deluxe Skippered Fleet in Cyclades will operate on weekly basis with embarkation & disembarkation date every Tuesday**



DELUXE SKIPPED FLEET PRICE LIST

Yacht Type	Built	Pax	Cabins	Heads	Before 23/04	23/04-21/05	21/05-18/06	18/06-30/07	30/07-20/08	Charter Base	Embarkation/ disembarkation day
					After 22/10	01/10-22/10	17/09 - 01/10	20/08 - 17/09			
Dufour 530	2021	12	3+1	3+1	3250	5050	6100	7250	8600	Paros	Saturday
Dufour 48**	2020	12	5+2	5+1	5950	7850	9450	12000	13650	Athens	Saturday
Lagoon 46	2021	12	4+2	4+1	5250	6800	8400	9950	12100	Paros	Saturday
Nautitech 46 fly	2019	12	4+2	4+1	4600	6500	8200	9450	11500	Paros	Tuesday
Nautitech 46 open	2019	12	4+2	4+1	4600	6500	8200	9450	11500	Mykonos	Tuesday
Fountaine Pajot Helia 44	2017	12	4+1	4+1	3900	5450	6600	8300	9950	Paros	Tuesday
Fountaine Pajot 44 Motor	2021	6	3+1	3+1	6700	9650	11500	13800	16000	Athens	Saturday



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